

# Sage software solutions



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**delivering efficient ERP  
software solutions**





# who are kinspeed?

Kinspeed are a leading software development company based in the North East Derbyshire / South Yorkshire region of England. We focus on maintaining our customer base by building long term relationships with our clients. These partnerships are built on trust and respect and have served to build and promote our excellent reputation.

# who we work with

Our business relationships are built through innovation and outstanding customer service. Working closely with our clients enables us to effectively provide solutions as their businesses change, allowing them to grow. It is strong relationships, backed by dedicated support, that have served to form and promote our excellent reputation.

**boohoo**

 **GL Hearn**  
Part of Capita plc

 **KELKAY**  
NATURALLY CREATIVE

**Lazy Susan**

 **LLOYD**  
CATERING EQUIPMENT

**PRETTYLITTLETHING**

 **PIUMCO**  
Plumbing & Heating Supplies

 **SCHOOLTRENDS**  
DRESSING FOR SCHOOL WITH CONFIDENCE

**11°**

 **Slimming  
WORLD**

 **UNDERWOOD  
MEAT COMPANY**

**MARLOWE**  
Critical Services

# what we do

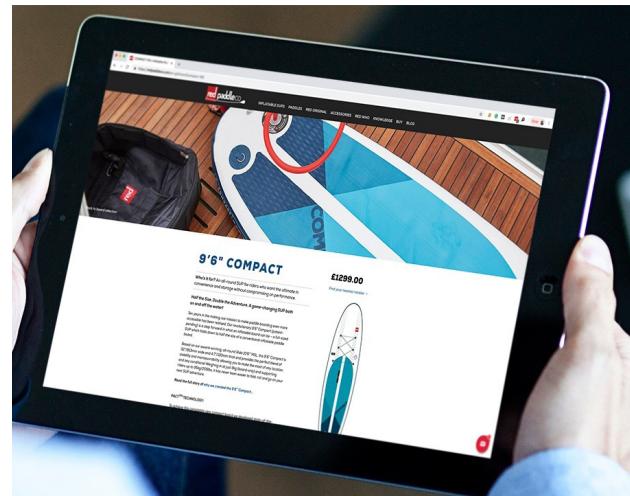
## Sage Partner and Developer

With over 30 years experience of selling, supporting and developing with Sage products, we truly are the experts in this field. From cloud based solutions to Sage 50c and Sage 200c, Sage has the answer for companies of any size.



## Experts in e-commerce

We specialise in creating e-commerce websites, and also bringing website orders in to your system via our integration tools. Many companies over the years have benefited from our vast experience in this market and are now running web sites turning over millions of pounds.



## Software Development

Our highly experienced development team create and maintain our own products, as well as building bespoke products specific for your requirements. Our experienced team of .net developers write bespoke applications for large companies and SMEs. Our best practice approach will ensure a high quality end product.



## < CASE STUDY >

# 24/7 fashion made possible by Kinspeed.

### What do Boohoo do?

Boohoo have been pushing boundaries since 2006 to bring you all the latest looks for less. Their philosophy is pretty simple: don't take fashion or life too seriously. Using shortened supplier chains, Boohoo are able to stay on trend, minimising stock holding and obsolete items.

### Our partnership with Boohoo

Kinspeed were approached by Boohoo in early 2008 to look at how their website at the time linked to their accounting system. They were at that time running a copy of Sage 50 as the backend accounting system and due to the popularity of the site were already beginning to see the software crashing, after 6 months use. It was decided that Boohoo needed to upgrade to a more robust ERP platform that could cope with a lot more orders.

### Our Approach

Sage 200 was introduced and with the structure supported by our bespoke development, Boohoo underwent rapid growth, with Sage 200 able to handle the strain. In recent years, a Warehouse Management System was introduced to reduce the reliance on the Sage 200 commercials system, however our integrations can handle towards 500,000 sales order lines a day during peak periods.

### Ongoing Relationship

Boohoo now have a market value comparable with the biggest fashion brands in the UK, and their brands are well known by all. Current focus is on ensuring purchasing processes are kept to a minimum timewise, to support the swift turnaround required, ensuring the third party integrations are importing timely and correctly to the Boohoo accounting software, which then enables the vital hourly KPI reports to be produced for the managers throughout the company.

The Boohoo logo, featuring the brand name in a bold, lowercase, sans-serif font.

# kinspeed specialisms



## Magento

Development of websites using Magento e-commerce - used by thousands of retailers and brands.



## ERP (Sage)

Consolidate day-to-day tasks and streamline processes across your organisation with a Sage ERP system.



## NetSuite

Encompassing ERP, financials, CRM and e-commerce; Oracle NetSuite is trusted by over 40,000 businesses.



## Microsoft SQL

Browser based Database systems using SQL - one of the most widely deployed database platforms in the world.



## EPOS

Reliable and easy to use EPOS software that seamlessly connects with your accounting solutions.



## Warehouse Management

Barcode and warehouse management systems.

# bespoke solutions

In addition to providing customers with appropriate products and services, we have the expertise to shape software to meet individual business requirements.

By using specialist and integrated systems for your industry, will help your business attract new customers, increase profits and stay ahead of the competition.

Our highly experienced development team are always available to provide bespoke solutions.



# sage Business Partner & Developer

Sage accounting software can help you make better decisions, drive faster responses, and gain greater control from wherever you are with the confidence that your data is secure. From cloud based solutions to Sage 50c and Sage 200c, Sage has the answer for companies of any size.

## The advantages of cloud accounting software



### Affordable

Your accounting needs are taken care of via our monthly subscription plans. That includes 24/7 tech support over the phone.



### Intuitive

Get set up quickly and easily and manage your accounts without delay. Plus, use the latest business apps and connect with your team or accountant from any device.



### Accessible

View, update, and regulate your accounting information without worrying about location. All you need is an internet connection.



### Compliant

Stay informed on all the latest legislation changes, including VAT and GDPR updates, so you'll always have the most recent information when balancing the books.



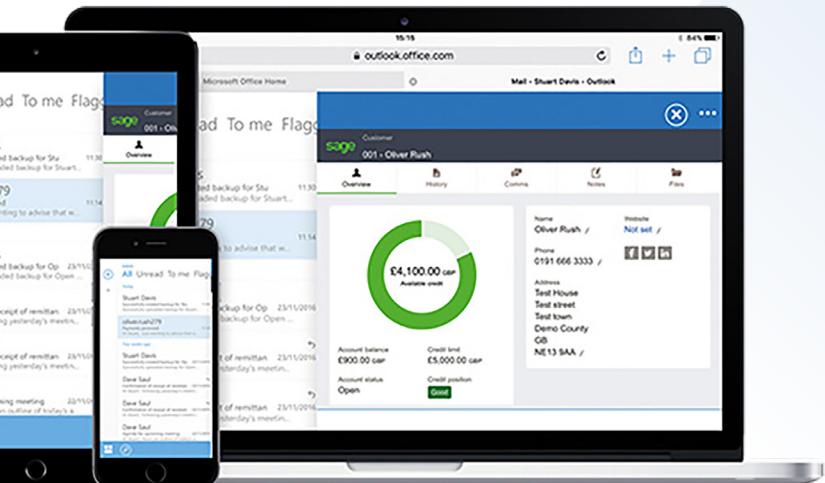
### International

Trade overseas with multilingual solutions, automated exchange calculations, and up-to-date VAT requirements.



### Tailored

Customise reports and scorecards, track your key metrics, and manage your finances on your terms.



## Sage 50cloud

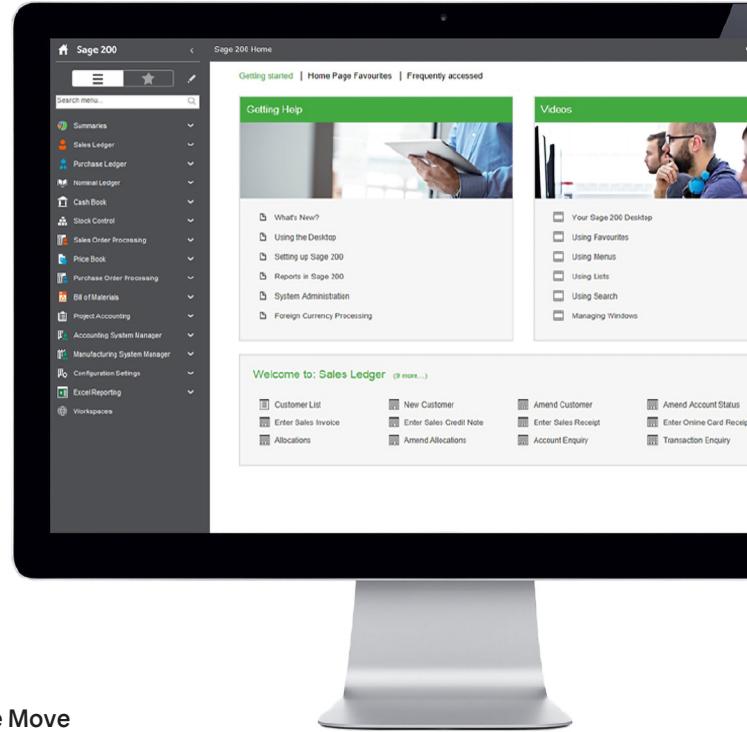
### The UK's Favourite Accounting Software

Trusted by over 400,000 businesses, Sage 50 Accounts will change the way you do business forever. Run your business more efficiently with a time-saving in-depth solution to manage your accounting, invoicing, cash-flow, inventory, taxes, and so much more.

# Sage 200cloud

## Supercharge your growth with Sage 200cloud

Discover true business freedom using the power of the cloud to support growing manufacturers, distributors, and business services. Manage your accounts and your customers with manufacturing, supply chain, business intelligence, and more... Ignite productivity that will help your business to grow.



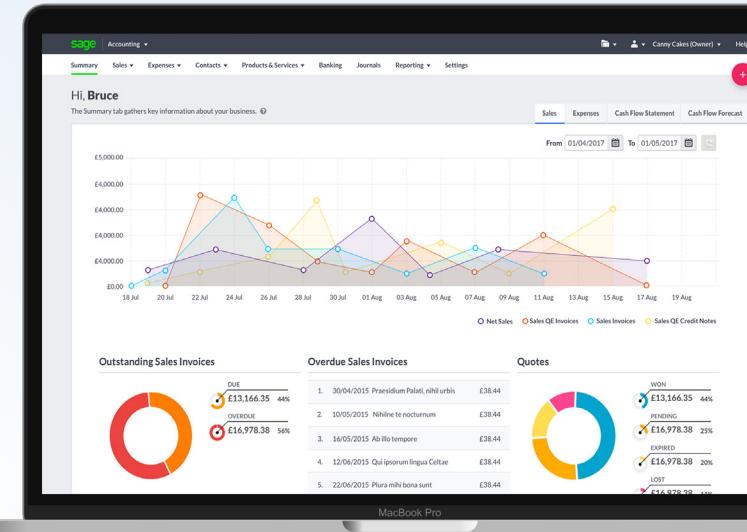
## Benefits of Sage 200cloud

- ✓ Scalable Software
- ✓ Manage On The Move
- ✓ Fast Track Your Financials
- ✓ Boost Your Productivity
- ✓ Command Your Business
- ✓ Drive Your Profits

# Sage Payroll

**Whether you have one employee, or hundreds, our software makes running payroll simple.**

Our payroll software is recognised by HMRC and complies with all of the latest payroll legislation, including RTI and Automatic Enrolment.



## Benefits of Sage 200cloud

- ✓ HMRC Compliance Guaranteed
- ✓ Simple, Speedy Online Payslips
- ✓ Manage Your Employees
- ✓ Pay Employees straight from your software
- ✓ Get Started Quickly And Easily
- ✓ Make Sense Of Your Data



[www.kinspeed.com](http://www.kinspeed.com)

+ 44 (0)1246 437 000  
[enquiries@kinspeed.com](mailto:enquiries@kinspeed.com)

Albion House,  
Ravenshorn Way Renishaw,  
Sheffield, S21 3WY

